#### \*\* PUBLIC DISCLOSURE COPY \*\*

(Rev. January 2020) Department of the Treasury Internal Revenue Service Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

ΑI	or the	2019 calendar year, or tax year beginning UL 1, 2019 and e	ending Jਪ	JN 30, 2020				
<b>B</b>	Check if applicable	C Name of organization		D Employer identific	cation number			
Г	Addre	HEIFER PROJECT INTERNATIONAL						
F	Name		35-1019477					
F	Initial return	<u> </u>	E Telephone number	<u> </u>				
F	Final return	1 WORLD AVENUE	Room/suite	501-907-2600				
_	termin ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	126,560,998.				
X	Ameno	LITTLE ROCK, AR 72202-2863		H(a) Is this a group re				
F	Applic	F Name and address of principal officer: PIERRE FERRARI			linates? Yes X No			
_	pendir	SAME AS C ABOVE	<b>H(b)</b> Are all subordinates in					
T -	Гах-ех	empt status: X 501(c)(3)	r 527	1	list. (see instructions)			
		e: ► WWW.HEIFER.ORG		H(c) Group exemptio	,			
		organization:   X Corporation	L Year o		State of legal domicile: AR			
	art I	Summary	1 = 1001		. State of logal dofficiency			
	1	Briefly describe the organization's mission or most significant activities: SINCE 1	944, HEI	FER PROJECT				
Governance	-	INTERNATIONAL HAS HELPED MORE THAN 36 MILLION FAMILIES IN MOR						
nar	2	Check this box if the organization discontinued its operations or dispose	ed of more	than 25% of its net ass	sets.			
Ver	3	Number of voting members of the governing body (Part VI, line 1a)	1 1	16				
ဗိ	4	Number of independent voting members of the governing body (Part VI, line 1b)			16			
- ა	1	Total number of individuals employed in calendar year 2019 (Part V, line 2a)		343				
ij		Total number of volunteers (estimate if necessary)			480			
Activities &		Total unrelated business revenue from Part VIII, column (C), line 12			0.			
ď		Net unrelated business taxable income from Form 990-T, line 39		0.				
		,	Prior Year	Current Year				
•	8	Contributions and grants (Part VIII, line 1h)		117,044,883.	123,181,218.			
Revenue	9	Program service revenue (Part VIII, line 2g)		1,251,356.	701,313.			
) S	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		1,096,872.	326,782.			
ď	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		409,387.	427,205.			
	1	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		119,802,498.	124,636,518.			
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		58,282,051.	52,045,901.			
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
S	45	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		23,829,544.	24,689,842.			
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		4,486,238.	6,298,578.			
e d	b	Total fundraising expenses (Part IX, column (D), line 25)  25,670,2						
ŭ	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		40,636,077.	41,058,046.			
	1	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		127,233,910.	124,092,367.			
	19	Revenue less expenses. Subtract line 18 from line 12		-7,431,412.	544,151.			
Net Assets or			Be	ginning of Current Year	End of Year			
sets	20	Total assets (Part X, line 16)		238,035,579.	246,424,113.			
ASS	21	Total liabilities (Part X, line 26)		29,433,474.	33,400,121.			
Rei	22	Net assets or fund balances. Subtract line 21 from line 20		208,602,105.	213,023,992.			
Pa	art II	Signature Block						
Und	er pena	lties of perjury, I declare that I have examined this return, including accompanying schedules	and stateme	ents, and to the best of my	knowledge and belief, it is			
true	, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which	ch preparer	has any knowledge.				
Sig	n	Signature of officer		Date				
Her	е	ROBERT BLOOM, EVP, CFO, TREASURER						
		Type or print name and title	l e	Ooto L	DTIN			
		Print/Type preparer's name Preparer's signature		Date Check C	PTIN			
Paid		WILLIAM E TURCO, CPA William E TURCO, CPA	uc) 02	2/08/21 self-employ	•			
	arer	Firm's name RSM US LLP		Firm's EIN ▶	Firm's EIN <b>4</b> 2-0714325			
Use	Only	Firm's address 9801 WASHINGTONIAN BLVD, STE 500			006.0663			
		GAITHERSBURG, MD 20878		Phone no.301				
May	the IF	RS discuss this return with the preparer shown above? (see instructions)			X Yes No			

Pal	Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
	THE ORGANIZATION'S MISSION IS TO END HUNGER AND POVERTY AND CARE FOR	
	THE EARTH. WORKING WORLDWIDE WITH MARGINALIZED SMALL-SCALE FARMERS,	
	HEIFER PROVIDES LIVESTOCK, SEEDS AND TRAINING IN SUSTAINABLE CROP	
	PRODUCTION AND ANIMAL MANAGEMENT PRACTICES (SEE SCHEDULE O)	
2	Did the organization undertake any significant program services during the year which were not listed on the	
	prior Form 990 or 990-EZ?	Yes 🗓 No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by ex	penses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total experience	enses, and
	revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$64,871,791. including grants of \$52,045,901. ) (Revenue \$	
	INTERNATIONAL DEVELOPMENT: SUSTAINABILITY:	
	HEIFER PROVIDES GIFTS OF FOOD AND INCOME-PRODUCING LIVESTOCK, AS WELL	
	AS EDUCATION AND INFORMATION ABOUT THEIR CARE AND FEEDING, TO FAMILIES	
	AND COMMUNITIES IN NEED SO THAT THEY MAY BECOME SELF-RELIANT AND	
	ESTABLISH SUSTAINABLE LIVELIHOODS AND ENHANCED ACCESS TO FOOD AND	
	INCOME. HEIFER WORKS IN PARTNERSHIP WITH LOCAL ORGANIZATIONS AND EACH	
	FAMILY IS EXPECTED TO PASS ON THE GIFT OF LIVESTOCK AND KNOWLEDGE	
	THROUGH THE GIFT OF THE FIRST FEMALE OFFSPRING AND TRAINING TO ANOTHER	
	FAMILY IN NEED, MULTIPLYING THE GIFT AND THUS BENEFITING ENTIRE	
	COMMUNITIES.	
4b	(Code:) (Expenses \$	701,313.
	INTERNATIONAL DEVELOPMENT: EDUCATION:	
	HEIFER WORKS TO EDUCATE PEOPLE OF ALL AGES IN THE UNITED STATES AND	
	ELSEWHERE AROUND THE WORLD ABOUT THE ROOT CAUSES, THE CONTRIBUTORS TO	
	AND THE CHALLENGES OF GLOBAL HUNGER AND POVERTY, AND TO TEACH THEM HOW	
	TO BECOME PART OF THE SOLUTION. HEIFER LEARNING CENTERS EMPOWER PEOPLE	
	TO LEARN THROUGH EXPERIENCE WHAT IT FEELS LIKE TO BE POOR AND HUNGRY	
	AND PROVIDES PROGRAMS AND LESSONS THAT INSPIRE THEM TO TAKE SOME ACTION	
	TOWARD ENDING HUNGER AND POVERTY.	
4c		
	INTERNATIONAL DEVELOPMENT: AGRO-ECOLOGY:	
	HEIFER PROVIDES GIFTS OF SEEDS, GRAINS AND TREES AND TEACHES FARMERS	
	AND FAMILIES GEOGRAPHICALLY APPROPRIATE AND RESOURCE-SOUND AGRICULTURAL	
	PRACTICES THAT ENHANCE AND INCREASE CROP PRODUCTIVITY AND ARE GOOD FOR	
	THE ENVIRONMENT, HEIFER WORKS WITH LOCAL ORGANIZATIONS TO INCREASE	
	FARMER'S ACCESS TO MARKETS TO IMPROVE ECONOMIC BENEFIT AND INCREASE	
	PERSONAL GAIN FROM WHAT THEY GROW. THIS ALLOWS FARMERS TO ENHANCE FOOD	
	SECURITY AND SOVEREIGNTY, INCREASE LOCAL FOOD OPTIONS AND AVAILABILITY	
	AND PROVIDE SAFE AND AFFORDABLE LOCALLY GROWN FOODS, HEIFER'S WORK IS	
	GUIDED IN ITS APPROACH BY ITS 12 CORNERSTONES, INCLUDING PASSING ON THE	
	GIFT, ACCOUNTABILITY, SHARING AND CARING, GENDER AND FAMILY FOCUS,	
	GENUINE NEED AND JUSTICE AND FULL PARTICIPATION. ALL CONTRIBUTE TO	
4d		`
4.	(Expenses \$ including grants of \$ ) (Revenue \$  Total program service expenses ▶ 91,327,219.	)
40	Total program service expenses 91,327,219.	

## Form 990 (2019) HEIFER PROJECT INTERNATIONAL Part IV Checklist of Required Schedules

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?				169	140
2	1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
3 Did the organization engage in direct or indirect political campagn activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part II  3 X  X-Section SOT(R) organization. Both the organization engage in lobbying activities, or have a section SOT(R) election in effect during the tax year? If "Yes," complete Schedule C, Part II  5 Is the organization a section SOT(R). SoT(R) organization and so are some some organization as exchine SOT(R). SoT(R) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedule 98-199. If "Yes," complete Schedule C, Part III  6 Did the organization maintain any obora advised timos or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment in such funds or accounts for which donors have the right to provide advice on the distribution or investment in such funds or accounts for the winding assements to preserve open space, the environment, historic land creas, or historic structures? "Yes," complete Schedule D, Part III  7 X  8 X  X  10 Did the organization report and amount in Part X, line 21, for secroe or custodial account liability, serve as a custodian for amounts in clisted in Part X, in provide oredit organization, hold assets in denon-restricted andowments or in quasi endowments? If "Yes," complete Schedule D, Part VI  10 Did the organization space and amount for interesting the provide space and the part X, line 10? If "Yes," complete Schedule D, Part VIII  11 Did the organization report an amount for other assets in Part X, line 10? If "Yes," complete Schedule D, Part V		If "Yes," complete Schedule A	1_	Х	
section 501(kg) organizations. Did the organization engage in lobbying activities, or have a section 501(kg) election in effect during the tax year? If "Yes," complete Schedule C, Part II set to organization a section 501(kg), 501(kg), or 501(kg), 501(kg)	2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
Section 501(x)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II set to regardation a section 501(h)(4), 501(c)(5), 50	3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
during the tax year? ("Yes," complete Schedule Q, Part II sits degranation a section Sol (Ici)(8) sol (Ici)(8		public office? If "Yes," complete Schedule C, Part I	3		Х
Significant properties of the organization a section 50 (10/4), 501 (10/6), or 501 (10/6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 81 Pays (11 *Yes, *complete Schedule C, Part II * X * X * X * X * X * X * X * X * X	4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II  Did the organization receive or hold a conservation essement, including essements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part III  Bit the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV  Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part IV.  If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part IV.  Did the organization report an amount for investments - order rescurities in Part X, line 10? If "Yes," complete Schedule D, Part IV.  Did the organization report an amount for investments - organization in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 18? If "Yes," complete Schedule D, Part IVIII  Did the organization separate or consolidated financial statements for the tax year include a totorlote that addresses the organization separate in part X, line 18? If "Yes," complete Schedule D, Part X in 11d X  Did the organization shall in a mount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X in 2  Did the organization shallow for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X in 2  Did the organization shallow provided the section of the Intelligence of the United States?  Did th		during the tax year? If "Yes," complete Schedule C, Part II	4		Х
Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II Did the organization reserved or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 7 X S Did the organization report an amount for land, building assement of the part X is provide or amounts not letted in Part X, in Part X, in Part X, in e21, for escrow or custodial account liability, serve as a custodian for amounts not letted in Part X, or provide oredit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 Did the organization is report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 1 If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 1 If the organization report an amount for investments other securities in Part X, line 10? If "Yes," complete Schedule D, Part VI 1 If Did the organization report an amount for investments other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 18? If "Yes," complete Schedule D, Part VII 1 If Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 1 If X If Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X If X I	5				
provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I T Did the organization receive or hold a conservation easement, including easements to preserve open space, whenevironment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II T Schedule D, Part		similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II and I	6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8  Schedule D, Part III 9  Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 10  Did the organization report an amount for land, buildings, and equipment in Part X, line 10; If "Yes," complete Schedule D, Part V 11  If the organization report an amount for land, buildings, and equipment in Part X, line 10; If "Yes," complete Schedule D, Part V 12  Did the organization report an amount for land, buildings, and equipment in Part X, line 10; If "Yes," complete Schedule D, Part V 11  Did the organization report an amount for investments - other securities in Part X, line 10; If "Yes," complete Schedule D, Part V 11  Did the organization report an amount for investments - other securities in Part X, line 12; that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part V 11  Did the organization report an amount for other assets in Part X, line 15% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part V 11  Did the organization report an amount for other assets in Part X, line 15% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X 11  Did the organization orsport an amount for other liabilities in Part X, line 15% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X 11  Did the organization orsport an amount for other liabilities in Part X, line 15% or more of its total assets reported in Part X, line 16% or "Yes," complete Schedule D, Part X 11  Did the organization obtain separate, independent audited financial statements for the tax year."  Did the organization obtain separate, independent audited financial statements		provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? "If "Yes," complete Schedule D, Part III   Spice of the similar assets? "If "Yes," complete Schedule D, Part III   Spice of the similar assets? "If "Yes," complete Schedule D, Part IV   Did the organization, the other of the similar assets in donor restricted endowments or in quasi endowments?" If "Yes," complete Schedule D, Part IV   If the organization is answer to any of the following questions is "Yes," then complete Schedule D, Part SV   If If the organization answer to any of the following questions is "Yes," then complete Schedule D, Part SV   If If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI   If the organization report an amount for investments or securities in Part X, line 10? If "Yes," complete Schedule D, Part VI   If Did the organization report an amount for investments organizes in Part X, line 12, that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   If Did the organization report an amount for investments organizes in Part X, line 13, that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   If Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X   If Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X   If Did the organization separate in dependent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X   If Did the organization separate independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X   If Did the organization report on Part IX, column (A), line 3, more than \$10,000 for	7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 X III Did the organization, directly or through a related organization, hold assets in donorrestricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V 1 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.  10 Did the organization report an amount for investments or other securities in Part X, line 10? If "Yes," complete Schedule D, Part VI 1 III X 2 Did the organization report an amount for investments or other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII 1 X 2 Did the organization report an amount for investments - program related in Part X, line 16? If "Yes," complete Schedule D, Part VIII 1 X 2 Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 1 X 2 Did the organization is liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 1 Did the organization is liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 1 Did the organization is accomplete Schedule II X 2 Did the organization is accomplete Schedule II X 2 Did the organization is accomplete Schedule II X 2 Did the organization is accomplete Schedule II X III X 2 Did the organization is accomplete Schedule II X III X 2 Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule II X III X 2 Did		the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit courseling, debt management, credit repair, or debt negotiation services?  10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V 11 If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part V 11 If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part V 11 If the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part V 11 If X If Did the organization report an amount for other assets in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part V 11 If X If Did the organization report an amount for other assets in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X If If X If Did the organization report an amount for other assets in Part X, line 25? If "Yes," complete Schedule D, Part X If X If Did the organization is apparate, independent audited financial statements for the tax year include a footnote that addresses the organization is paparate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X If Yes," complete Schedule D, Part X If Yes," complete Schedule D, Part X If Yes, and If the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule P, Part If If X If Yes, and If the organization asswered "No" to line 12e, then completing Schedule P. Parts If If X If X If X If Yes, and If the organization report	8				
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part V  10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? "Yes," complete Schedule D, Part V  11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Part VI, If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  12 Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  13 Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  14 Did the organization report an amount for other liabilities in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X  15 Did the organization or an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  16 Did the organization or botain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X  17 Did the organization asswered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional as the organization report an asswered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional as the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more "If "Yes,"		Schedule D, Part III	8		Х
## "Yes," complete Schedule D, Part IV  10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? #" Yes," complete Schedule D, Part V  11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.  2 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? #" Yes," complete Schedule D, Part VI  2 Did the organization report an amount for investments - other securities in Part X, line 10? #" Yes," complete Schedule D, Part VIII  3 Did the organization report an amount for investments - program related in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? #" Yes," complete Schedule D, Part VIII  4 Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? #" Yes," complete Schedule D, Part VIII  5 Did the organization report an amount for other assets in Part X, line 15; that is 5% or more of its total assets reported in Part X, line 16? #" Yes," complete Schedule D, Part VIII  6 Did the organization report an amount for other liabilities in Part X, line 15; that is 5% or more of its total assets reported in Part X, line 16? #" Yes," complete Schedule D, Part X  11 Did the organization is separate or consolidated financial statements for the tax year? #" Yes," complete Schedule D, Part X  12 Did the organization obtain separate, independent audited financial statements for the tax year? #" Yes," complete Schedule D, Part X  12 Did the organization as school described in section 170(b)(1)(A)(ii)? #" Yes," complete Schedule D, Part X  13 Ja Va  14 Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States?  15 Did the organization report a total of more than \$15,000 of grants	9				
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or more? If "Yes," complete Schedule F, Parts I and IV  15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
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21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	20a		20a		X
	b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21				
		domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I. Parts I and II	21	X	

## Form 990 (2019) HEIFER PROJECT INTERNATIONAL Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
	Schedule L, Part I	25b		х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L. Part II	26		x
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i>			
u	"Yes," complete Schedule L, Part IV	28a		x
h	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		х
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If	200		
·	"Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	23		$\vdash$
00	contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	- 31		<del></del>
32		32		x
22	Schedule N, Part II	32		<del> </del> -
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	33	х	
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	34	х	
35	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	$\vdash$
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	Joa		
b		254		x
36	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		<del></del>
36		36	х	
37	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30		
31		27		x
38	and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	37		<del></del>
30		38	х	
Pai	Note: All Form 990 filers are required to complete Schedule O  † V   Statements Regarding Other IRS Filings and Tax Compliance	_ 30		
	Check if Schedule O contains a response or note to any line in this Part V			Х
	C. Con Course Contains a respense of floto to dry into in the rate v		Yes	
10	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 109		163	140
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
C	(gambling) winnings to prize winners?	1c	х	
	(gambing) withings to prize withers?			

Form 990 (2019)

HEIFER PROJECT INTERNATIONAL

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

	. (continued)		V	T						
22	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		Yes	No						
Za	filed for the calendar year ending with or within the year covered by this return  2a 343									
h	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	х							
D	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2.0								
32	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		х						
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b								
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a									
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	х							
b	<b>b</b> If "Yes," enter the name of the foreign country ► SEE SCHEDULE O									
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).									
5a	5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?									
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?										
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c								
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit									
	any contributions that were not tax deductible as charitable contributions?	6a		х						
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts									
	were not tax deductible?	6b								
7	Organizations that may receive deductible contributions under section 170(c).									
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Х							
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х							
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required									
	to file Form 8282?	7c		Х						
d	If "Yes," indicate the number of Forms 8282 filed during the year			х						
е	3 , , , , , , , , , , , , , , , , , , ,									
f	3 , 3 , 1 , 1									
g										
h										
8	8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the									
•	sponsoring organization have excess business holdings at any time during the year?  Sponsoring organizations maintaining dense edition dense advised funds	8								
9	Sponsoring organizations maintaining donor advised funds.  Did the sponsoring organization make any taxable distributions under section 4966?  N/A	00								
a	Did the sponsoring organization make any taxable distributions under section 4966?  N/A  Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  N/A	9a 9b								
b 10	Section 501(c)(7) organizations. Enter:	90								
а	Initiation fees and capital contributions included on Part VIII, line 12 N/A 10a									
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b									
11	Section 501(c)(12) organizations. Enter:									
	Gross income from members or shareholders N/A 11a									
b	Gross income from other sources (Do not net amounts due or paid to other sources against									
	amounts due or received from them.)									
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a								
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year									
13	Section 501(c)(29) qualified nonprofit health insurance issuers.									
а	Is the organization licensed to issue qualified health plans in more than one state?	13a								
	Note: See the instructions for additional information the organization must report on Schedule O.									
b	Enter the amount of reserves the organization is required to maintain by the states in which the									
	organization is licensed to issue qualified health plans	-								
	Enter the amount of reserves on hand			ļ ,-						
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х						
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		-						
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			x						
	excess parachute payment(s) during the year?	15								
16	If "Yes," see instructions and file Form 4720, Schedule N.	46		х						
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  If "Yes," complete Form 4720, Schedule O.	16		<u> </u>						
	ii 100, complete i oitti 4120, conedule o.									

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below 1b to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X						
Sec	tion A. Governing Body and Management									
			Yes	No						
1a	Enter the number of voting members of the governing body at the end of the tax year 10	5								
	If there are material differences in voting rights among members of the governing body, or if the governing									
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.									
b	Enter the number of voting members included on line 1a, above, who are independent 1b	;								
2										
	officer, director, trustee, or key employee?	2		х						
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision									
	of officers, directors, trustees, or key employees to a management company or other person?	3		x						
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		х						
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х						
6	Did the organization have members or stockholders?	6		х						
_	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or									
	more members of the governing body?	7a		x						
h	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	<u> </u>								
~	persons other than the governing body?	7b		x						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	1.5								
	The governing body?	8a	х							
b	Each committee with authority to act on behalf of the governing body?	8b	Х							
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	05								
•	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		x						
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	<u> </u>								
	(This Section B requests information about policies not required by the internal nevertibe Code.)		Yes	No						
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х						
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	100								
_	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b								
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х							
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	116								
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	х							
	• Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?									
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe	12b								
·	in Schedule O how this was done	12c	х							
13	Did the organization have a written whistleblower policy?	13	Х							
14	Did the organization have a written document retention and destruction policy?	14	Х							
15	Did the process for determining compensation of the following persons include a review and approval by independent	1.4								
10	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
•	The organization's CEO, Executive Director, or top management official	15a	Х							
	Other officers or key employees of the organization	15b		х						
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	100								
162	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a									
ioa	taxable entity during the year?	16a		х						
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	104								
b	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's									
	exempt status with respect to such arrangements?	16b								
Sec	tion C. Disclosure	IOD								
	List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O									
17 18		e only	availa	hlc.						
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3 for public inspection. Indicate how you made these available. Check all that apply.	o orny)	avalia	NIE						
10	(5.7-1 5 5)	d finan	oial							
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	u iinan	uai							
20	statements available to the public during the tax year.									
20	State the name, address, and telephone number of the person who possesses the organization's books and records  ROBERT BLOOM - 501-907-2600									
	1 WORLD AVENUE LITTULE POCK AD 72202_2863									

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)	(B)	(C)						(D)	(E)	(F)
Name and title	Average		Position (do not check more than one					Reportable	Reportable	Estimated
	hours per week		box, unless person is both an officer and a director/trustee)					compensation from	compensation from related	amount of other
	(list any	ctor	tor.					the	organizations	compensation
	hours for	or dire	au			ted		organization	(W-2/1099-MISC)	from the
	related	ıstee (	truste		90	beusa		(W-2/1099-MISC)		organization
	organizations below	ual tri	tional		ploye	st com	_			and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) PETE KAPPELMAN	1.00									
CHAIR		Х		Х				0.	0.	0.
(2) RANDI HEDIN	1.00									
VICE CHAIR		Х		Х				0.	0.	0.
(3) FRANCINE ANTHONY	1.00									
BOARD MEMBER		Х						0.	0.	0.
(4) ESTHER COHEN	1.00									
BOARD MEMBER	1 00	Х						0.	0.	0.
(5) AMBASSADOR ERTHARIN COUSIN	1.00									
BOARD MEMBER	1 00	Х						0.	0.	0.
(6) DOUG GALEN	1.00	,								0
BOARD MEMBER	1 00	Х						0.	0.	0.
(7) SUSAN GRANT BOARD MEMBER	1.00	х						0.	0.	0
(8) TOM HADFIELD	1.00	Λ						0.	0.	0.
BOARD MEMBER	1.00	х						0.	0.	0.
(9) NIKOLAUS HUTTER	1.00	21						· · ·	,	<u>.</u>
BOARD MEMBER	1.00	х						0.	0.	0.
(10) THOMAS KEMPER	1.00							•		
BOARD MEMBER		Х						0.	0.	0.
(11) JOSEPHINE OGUTA	1.00							-		
BOARD MEMBER		Х						0.	0.	0.
(12) GEORGE PETTY	1.00									
BOARD MEMBER		Х		х				0.	0.	0.
(13) VICTORIA SEKITOLEKO	1.00									
BOARD MEMBER		Х						0.	0.	0.
(14) ASHLEY STONE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(15) ARLENE WITHERS	1.00									
BOARD MEMBER		Х						0.	0.	0.
(16) JAY WITTMEYER	1.00									
BOARD MEMBER		Х						0.	0.	0.
(17) PIERRE FERRARI	50.00									
CHIEF EXECUTIVE OFFICER				Х				459,810.	0.	30,520.

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1 01111 000 (2010)	DJECT INTERNAT	TON.	AL						35-101947	7 Page 8
Part VII Section A. Officers, Directors, T	rustees, Key Emp	oloy	ees,	and	l Hig	ghes	t Co	ompensated Employee	s (continued)	
(A)	(B)	(C)						(D)	(E)	(F)
Name and title	Average	(do	Position (do not check more than o				nne	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	rson i	is both	n an	compensation	compensation	amount of
	week		cer an	id a di	irecto	or/trus	tee)	from	from related	other
	(list any	ector						the	organizations	compensation
	hours for related	or dir	e e			ated		organization	(W-2/1099-MISC)	from the
	organizations	ıstee	truste		eo	bens		(W-2/1099-MISC)		organization
	below	ual tri	ional		ploye	t com				and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			Organizations
(18) ROBERT BLOOM	50.00									
EVP, CFO AND TREASURER				Х				210,290.	0.	22,866.
(19) HILARY HADDIGAN	50.00									
CHIEF OF MISSION EFFECTIVENESS				х				205,877.	0.	22,014.
(20) MAHENDRA LOHANI	50.00									
SENIOR VICE PRESIDENT				Х				184,946.	0.	18,580.
(21) CHRISTY MOORE	50.00									
SENIOR VICE PRESIDENT				Х				177,479.	0.	25,457.
(22) MARTHA HIRPA	50.00									
VICE PRESIDENT THRU 4/1/2019				Х				186,332.	0.	7,320.
(23) GRETCHEN VILLEGAS	50.00									
VICE PRESIDENT				Х				160,372.	0.	23,814.
(24) OSCAR CASTANEDA	50.00									
SENIOR VICE PRESIDENT				Х				158,485.	0.	21,379.
(25) CHAD AVERY	50.00									
LEGAL COUNSEL				Х				141,116.	0.	22,683.
(26) STEPHANIE BROWN	50.00									
VICE PRESIDENT				Х				145,219.	0.	13,701.
1b Subtotal							<b>&gt;</b>	2,029,926.	0.	208,334.
c Total from continuation sheets to Par	t VII, Section A						ightharpoons	1,486,611.	0.	217,314.
d Total (add lines 1b and 1c)							<u> </u>	3,516,537.	0.	425,648.
2 Total number of individuals (including b	ut not limited to th	റടേ	lieta	d ah	00//	a) wh	o re	ceived more than \$100 i	000 of reportable	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

39

				140
3	Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3_		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Х	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			
	rendered to the organization? If "Yes." complete Schedule J for such person	5		X
_				

#### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
GIVEBRIDGE INC		
525 W MONROE STREET, CHICAGO, IL 60661-3793	FUNDRAISING SERVICES	1,811,058.
LIFEBLUE MEDIA		
610 ELM STREET, MCKINNEY, TX 75069	WEBSITE DEVELOPMENT & DESIGN	1,605,498.
MDS COMMUNICATIONS CORPORATION		
545 WEST JUANITA AVENUE, MEZA, AZ 85210	TELEMARKETING SERVICES	1,481,240.
PUBLIC OUTREACH FUNDRAISING LLC, 1511 3RD		
AVE STREET 788 , SEATTLE, WA 98101-1652	FUNDRAISING SERVICES	1,001,894.
BLUE STATE DIGITAL INC	DIGITAL STRATEGY AND	
101 AVENUE OF AMERICAS, NEW YORK, NY 10013	TECHNOLOGY	613,571.
2 Total number of independent contractors (including but not limited to	o those listed above) who received more than	
\$100,000 of compensation from the organization	24	
	•	000

Form 990 HEIFER PROJE	ECT INTERNAT	TON	AL						35-10194	177
Part VII Section A. Officers, Directors, Tr	ustees, Key Er	nplo	yee	s, aı	nd F	ligh	est	Compensated Employe	es (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	rage Position						Reportable	Reportable	Estimated	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	hours	(c				app	ly)	compensation	compensation	amount of
	per							from	from related	other
	week					yee		the	organizations	compensation
	(list any	ector				old ma		organization	(W-2/1099-MISC)	from the
	hours for	ordir	, e			ated 6		(W-2/1099-MISC)		organization
	related	Individual trustee or director	Institutional trustee		e e	Highest compensated employee				and related
	organizations below	ual tr	ional		ploye	tcom				organizations
	line)	divid	stitui	Officer	Key employee	ighes	Former			
(27) JULIE WOOD	<u> </u>	=	=	0	~	Ξ.	Œ			
	50.00	-		٠,				125 204	0	22.062
VICE PRESIDENT THRU 12/31/2019	<u> </u>			Х				135,284.	0.	22,062.
(28) MICHELLE DUSEK-IZAGUIRRE	50.00	-								
VICE PRESIDENT	+			Х		_		135,540.	0.	18,432.
(29) HERVIL CHERUBIN	50.00	1								
HAITI COUNTRY DIRECTOR				Х				135,037.	0.	17,700.
(30) MARCIA RASMUSSEN	50.00									
VICE PRESIDENT				Х				129,311.	0.	21,879.
(31) JESUS PIZARRO RODRIGUEZ	50.00									
VICE PRESIDENT				Х				128,488.	0.	23,013.
(32) MARLEEN NEW	50.00									
VICE PRESIDENT				Х				132,530.	0.	16,811.
(33) KIMBERLY AHLGRIM	50.00									
VICE PRESIDENT				Х				110,365.	0.	13,251.
(34) MALCOM NORMAN	50.00									
VICE PRESIDENT THRU 4/1/2019				х				68,678.	0.	18,610.
(35) STEPHANIE CHESHER	50.00							·		,
SENIOR DIRECTOR		1				x		127,264.	0.	20,803.
(36) JOHN GILL	50.00							,		,
SENIOR DIRECTOR		1				x		128,469.	0.	18,818.
(37) HOLLY DERHEIM	50.00							, -		, -
SENIOR DIRECTOR		1				x		130,551.	0.	13,895.
(38) CONSTANCE GEORGE	50.00									
DIRECTOR		1				x		125,094.	0.	12,040.
	+							120,001.	•	22,010.
		1								
	+									
		1								
	+									
		-								
	+									
		-								
		-								
		4								
	1									
		4								
		1								
		-	_	-	-	_	_			
Total to Part VII, Section A, line 1c	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	1,486,611.		217,314.

Form 990 (2019) HEIFER PRO-Part VIII Statement of Revenue

			Check if Schedule O	conta	ains a res	ponse (	or note to any lin	e in this Part VIII			
								(A)	(B)	(C)	(D)
								Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under
									Tariotion Tovonas	Buomicoo revenue	sections 512 - 514
ts ts	1	l a	Federated campaigns		1	a	935,337.				
ran		b	Membership dues		11	<b>o</b>					
, G		С	Fundraising events		10						
ar /			Related organizations			t					
Contributions, Gifts, Grants and Other Similar Amounts		е	Government grants (contr	ibutio	ons) <b>1</b> 0	•	433,874.				
ion		f	All other contributions, gifts,	grant	s, and						
but			similar amounts not included	abov	e <b>1</b> 1	: :	121,812,007.				
g d		g	Noncash contributions included in	lines 1	a-1f <b>1</b> 9	3 \$	1,897,883.				
a Se		h	Total. Add lines 1a-1f				<b>&gt;</b>	123,181,218.			
							Business Code				
e	2	2 a	EDUCATION REVENUE				611710	401,094.	401,094.		
Program Service Revenue		b	LIVESTOCK				112990	300,219.	300,219.		
Se		С									
am		d									
90 H		е									
P.		f	All other program service	rever	nue						
		g	Total. Add lines 2a-2f					701,313.			
	3	3	Investment income (include								
		other similar amounts)					357,809.			357,809.	
	4	ŀ	Income from investment of	f tax	-exempt	bond p	roceeds				
	5	5	Royalties					34,690.			34,690.
					(i) R		(ii) Personal				
	6	a a	Gross rents	6a	194	,214.					
			Less: rental expenses	6b		0.					
			Rental income or (loss)	6с	194	,214.					
			Net rental income or (loss)	) <u> </u>				194,214.			194,214.
	7	7 a	Gross amount from sales of		(i) Secu		(ii) Other				
			assets other than inventory	7a	1,724	,621.					
-		b	Less: cost or other basis		4 554		4 040				
une			and sales expenses	7b	1,751		4,012.				
her Revenue			Gain or (loss)	7c		,015.	-4,012.	21 027			21 027
r R			Net gain or (loss)				<b>D</b>	-31,027.			-31,027.
	8	3 a	Gross income from fundraising	ng ev							
ō			including \$ of								
			contributions reported on								
			Part IV, line 18								
			Less: direct expenses								
			Net income or (loss) from				<b>P</b>				
	ະ	d	Gross income from gamin Part IV, line 19								
		h	Less: direct expenses								
			Net income or (loss) from								
	10		Gross sales of inventory, I								
	10	, a	and allowances			10a	293,771.				
		h	Less: cost of goods sold			I					
			Net income or (loss) from				<u> </u>	124,939.			124,939.
					• 01	,	Business Code	,			,
snc	11	l a	OTHER INCOME				900099	73,362.			73,362.
nec		b.						•			•
Miscellaneous Revenue		c									
lisc Re			All other revenue								
2			Total. Add lines 11a-11d				<b>&gt;</b>	73,362.			
	12		Total revenue. See instruction				<b>&gt;</b>	124,636,518.	701,313.	0.	753,987.

35-1019477

### Form 990 (2019) | Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

0001	On 50 (C)(5) and 50 (C)(4) Organizations must comple				
_	Check if Schedule O contains a respons	e or note to any line in t	(B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service	Management and	Fundraising
			expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations	5,872,999.	5,872,999.		
_	and domestic governments. See Part IV, line 21	3,012,333.	3,072,333.		
2	Grants and other assistance to domestic				
_	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign	46 150 000	46 150 000		
	individuals. See Part IV, lines 15 and 16	46,172,902.	46,172,902.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	4,012,610.	2,312,216.	833,560.	866,834.
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	16,382,828.	10,051,917.	2,668,708.	3,662,203.
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	990,975.	639,595.	141,455.	209,925.
9	Other employee benefits	1,838,352.	1,146,412.	274,903.	417,037.
10	Payroll taxes	1,465,077.	889,560.	250,380.	325,137.
11	Fees for services (nonemployees):				
а	Management				
	Legal	264,961.	115,307.	104,975.	44,679.
	Accounting	478,044.	172,773.	178,663.	126,608.
	Lobbying				
	Professional fundraising services. See Part IV, line 17	6,298,578.			6,298,578.
f	Investment management fees				
	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch 0.)	5,378,713.	4,505,389.	247,664.	625,660.
12	Advertising and promotion	6,003,980.	4,151,728.	116,494.	1,735,758.
13	Office expenses	1,148,645.	679,469.	194,056.	275,120.
14	Information technology	2,670,742.	1,023,979.	513,413.	1,133,350.
15	Royalties				
16	Occupancy	1,267,145.	766,535.	267,576.	233,034.
17	Travel	1,320,362.	1,008,442.	118,174.	193,746.
18	Payments of travel or entertainment expenses	, ,	, ,	,	,
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	315,367.	274,185.	14,905.	26,277.
20	Interest	179,385.	74,576.	58,382.	46,427.
21	Payments to affiliates	, ,	, ,	, -	, .
22	Depreciation, depletion, and amortization	2,519,271.	1,607,212.	420,005.	492,054.
23	Incurance	507,532.	262,188.	183,016.	62,328.
24	Other expenses, Itemize expenses not covered	, -	, -	, .	,
4→	above (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	POSTAGE SHIPPING AND F	8,043,791.	4,154,571.	99,986.	3,789,234.
a b	PRINTING & OTHER MEDIA	7,064,208.	3,703,679.	73,273.	3,287,256.
C	FULFILLMENT SERVICES	1,303,341.	468,391.	28,770.	806,180.
d	OTHER PERSONNEL	949,210.	515,505.	41,955.	391,750.
		1,643,349.	757,689.	264,549.	621,111.
	All other expenses Add lines 1 through 2/e	124,092,367.	91,327,219.	7,094,862.	25,670,286.
<u>25</u>	Total functional expenses. Add lines 1 through 24e	121,052,507.	51,521,215.	,,05=,002.	25,070,200.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.	0 336 530	A Q57 557	0.	A A70 071
	Check here X if following SOP 98-2 (ASC 958-720)	9,336,528.	4,857,557.	٧.	4,478,971.

Form **990** (2019)

### Form 990 (2019) Part X Balance Sheet

Pal	rt X	Balance Sneet		Part traint B 107			
		Check if Schedule O contains a response or	note to any	line in this Part X	(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			44,559,730.	1	38,997,102.
	2	Savings and temporary cash investments			2,000,000.	2	8,268,660.
	3	Pledges and grants receivable, net			4,137,319.	3	9,311,103.
	4	Accounts receivable, net			3,019,204.	4	3,733,852.
	5	Loans and other receivables from any current					· , ,
		trustee, key employee, creator or founder, su		<i>' '</i>			
		controlled entity or family member of any of t				5	
	6	Loans and other receivables from other disqu	•				
		under section 4958(f)(1)), and persons describ	•	,		6	
10	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			299,982.	8	353,517.
As	9				1,964,808.	9	1,922,622.
		Land, buildings, and equipment: cost or othe					· · ·
		basis. Complete Part VI of Schedule D		81,952,585.			
	b			38,874,758.	43,988,821.	10c	43,077,827.
	11	Investments - publicly traded securities			254,599.	11	230,929.
	12	Investments - other securities. See Part IV, lir			1,486,788.	12	1,486,788.
	13	Investments - program-related. See Part IV, lii			, ,	13	, ,
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11		136,324,328.	15	139,041,713.	
	16	Total assets. Add lines 1 through 15 (must e			238,035,579.	16	246,424,113.
	17	Accounts payable and accrued expenses	10,726,667.	17	11,637,583.		
	18	Grants payable			, ,	18	, ,
	19	Deferred revenue			13,148,048.	19	11,590,699.
	20	Tax-exempt bond liabilities			· ·	20	
	21	Escrow or custodial account liability. Comple				21	
"	22	Loans and other payables to any current or fo					
Liabilities		trustee, key employee, creator or founder, su					
ij		controlled entity or family member of any of t				22	
<u>:</u>	23	Secured mortgages and notes payable to uni				23	
	24	Unsecured notes and loans payable to unrela			5,133,259.	24	8,111,843.
	25	Other liabilities (including federal income tax,			· ·		
		parties, and other liabilities not included on li					
		of Schedule D	425,500.	25	2,059,996.		
	26	Total liabilities. Add lines 17 through 25			29,433,474.	26	33,400,121.
		Organizations that follow FASB ASC 958, o	check here	X			
es		and complete lines 27, 28, 32, and 33.		· —			
auc	27				69,216,181.	27	61,997,009.
Bal	28	Net assets with donor restrictions			139,385,924.	28	151,026,983.
P		Organizations that do not follow FASB ASC					
교		and complete lines 29 through 33.					
þ	29	Capital stock or trust principal, or current fun	ds			29	
sets	30	Paid-in or capital surplus, or land, building, or				30	
Ass	31	Retained earnings, endowment, accumulated				31	
Net Assets or Fund Balances	32	Total net assets or fund balances			208,602,105.	32	213,023,992.
~	33	Total liabilities and net assets/fund balances			238,035,579.	33	246,424,113.

Form **990** (2019)

Form	1990 (2019) HEIFER PROJECT INTERNATIONAL	35-10194	77	Pag	ge <b>12</b>
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	124	,636,	518.
2	Total expenses (must equal Part IX, column (A), line 25)	2	124	,092,	367.
3	Revenue less expenses. Subtract line 2 from line 1	3		544,	151.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	208	,602,	105.
5	Net unrealized gains (losses) on investments	5		8,	681.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9	3 ,	,869,	055.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	213	,023,	992.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		3a		х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		

Form **990** (2019)

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

**Total** 

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-F7.

➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

HEIFER PROJECT INTERNATIONAL

Employer identification number 35-1019477

Par	tΙ	Reason for Public (	Charity Status (	All organizations must co	mplete th	is part.) Se	e instructions.	
he c	rgani	zation is not a private found	ation because it is: (F	For lines 1 through 12, c	heck only	one box.)		
1	Ŏ	A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).						
2		A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E (Form 990 or 990-EZ).)						
3	Ħ.	A hospital or a cooperative		•			i).	
4	Ti.	A medical research organiza						the hospital's name.
• (		city, and state:	anon operated in ee.	, and the second		000110		and mospital o maine,
5		An organization operated for	or the benefit of a col	lege or university owner	l or operat	ed by a go	vernmental unit describe	ed in
<b>J</b>		section 170(b)(1)(A)(iv). (C		lege of difficulty owner	or operat	ca by a go	verninental unit describ	Cu III
ا ء				antal unit described in	costion 17	70/6//4//4/	(A)	
6   7	x	A federal, state, or local gov	-				· ·	nublic described in
, ,		An organization that normal	•	iliai part of its support if	om a gove	emmeman	unit or from the general	public described in
. [		section 170(b)(1)(A)(vi). (Co	•	(4VAVvi) (Complete Dom	L II \			
8	=	A community trust describe						
9		An agricultural research org				-	_	-
		or university or a non-land-g	rant college of agrici	ulture (see instructions).	Enter the I	name, city	, and state of the college	e or
40 [		university:		11 00 1/00/ - 6 1			and the same of th	al anno a constata forma
10		An organization that normal						
		activities related to its exem	-	•			* *	-
		income and unrelated busin		(less section 511 tax) fro	m busines	sses acquii	ed by the organization a	aπer June 30, 1975.
	_	See section 509(a)(2). (Cor	-				201 1141	
11	_	An organization organized a	•	•	•			_
12		An organization organized a	•	•	•		· · · · · · · · · · · · · · · · · · ·	•
		more publicly supported org	-					Check the box in
		lines 12a through 12d that o	* *					
а		Type I. A supporting orga		•	•	-		
		the supported organization			majority o	of the direc	tors or trustees of the su	upporting
_		organization. You must c						
b		Type II. A supporting org	· ·					-
		control or management of			ame perso	ns that co	ntrol or manage the sup	ported
		organization(s). You mus						
С		Type III functionally inte					• •	ed with,
	_	its supported organization		·				
d		Type III non-functionally	integrated. A supp	orting organization oper	ated in co	nnection w	rith its supported organi	zation(s)
		that is not functionally into	-		•			veness
	_	requirement (see instructi	•	•	•			
е		Check this box if the orga					Type I, Type II, Type III	
		functionally integrated, or	* *	nally integrated supporti	ng organiz	ation.		
f		r the number of supported o	-					
g		ride the following information  Name of supported	about the supporte	d organization(s). (iii) Type of organization	(iv) Is the orga	anization listed	(v) Amount of monetary	(vi) Amount of other
	,,	organization	(11) (11)	(described on lines 1-10	in your governi	ng document?	support (see instructions)	support (see instructions)
				above (see instructions))	Yes	No		Topport (cos mendonomo)
								<del> </del>
								<u> </u>

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	110,289,116.	115,570,052.	119,982,215.	117,044,883.	123,181,218.	586,067,484.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	110,289,116.	115,570,052.	119,982,215.	117,044,883.	123,181,218.	586,067,484.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
							586,067,484.
				<u></u>	1	г	г
					(d) 2018	<b>(e)</b> 2019	(f) Total
7	Amounts from line 4	110,289,116.	115,570,052.	119,982,215.	117,044,883.	123,181,218.	586,067,484.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	437,326.	433,272.	1,036,977.	1,511,702.	586,713.	4,005,990.
9	Net income from unrelated business						
	activities, whether or not the						
	* *						
10	•						
	•						
		95,584.	23,393.	53,296.	197,862.	73,362.	
		•					5,773,084.
13		_			-		
Sec			centage				<b>P</b>
	-			al (f)\		44	99.25 0/
ıod							
h							
b							
170							
17 a		ū					*
	<u> </u>		•	•	•	•	
h							
J		_					
	organization meets the "facts-and-circ		•				<b>.</b>
12	Private foundation. If the organization			•			
Section B. Total Support  Calendar year (or fiscal year beginning in)  A mounts from line 4  B Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from unrelated business activities, whether or not the business is regularly carried on or loss from the sale of capital assets (Explain in Part VI)  B Gross receipts from related activities, etc. (see instructions)  11 Total support. Add lines? through 10  Calendar year (or fiscal year beginning in)  (a) 2015  (b) 2016  (c) 2017  (d) 2018  (e) 2019  (f) Tot.  110, 289, 116. 115, 570, 052. 119, 982, 215. 117, 044, 883. 123, 181, 218. 586, 067  110, 289, 116. 115, 570, 052. 119, 982, 215. 117, 044, 883. 123, 181, 218. 586, 067  110, 289, 116. 115, 570, 052. 119, 982, 215. 117, 044, 883. 123, 181, 218. 586, 067  111, 036, 977. 1, 511, 702. 586, 713. 4, 005  112, 036, 977. 1, 511, 702. 586, 713. 4, 005  113, 174, 175, 175, 175, 175, 175, 175, 175, 175					\$86,067,484  4,005,990  443,497  590,516,971  5,773,084   99.25  99.28  x and  x is box  or more, nization  10% or		

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#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	endar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not	ļ					
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the	ļ					
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-	ļ					
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to	ļ					
	or expended on its behalf	ļ					
5	The value of services or facilities						
	furnished by a governmental unit to	ļ					
	the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business	ļ					
	activities not included in line 10b, whether or not the business is	ļ					
	regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a section	n 501(c)(3) organiza	ation,
_	check this box and stop here						<b>&gt;</b>
	ction C. Computation of Publi					1 1	
	Public support percentage for 2019 (I			column (f))		15	%
	Public support percentage from 2018					16	<u>%</u>
	ction D. Computation of Inves					<del> </del>	
	Investment income percentage for 20					17	<u>%</u>
	Investment income percentage from					18	<u>%</u>
19a	a 33 1/3% support tests - 2019. If the						7 is not
	more than 33 1/3%, check this box ar						▶□
k	o 33 1/3% support tests - 2018. If the						
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization	n did not check a	box on line 14, 19a	a, or 19b, check th	nis box and see ins	tructions	

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#### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
За		
3b		
3c		
_		
4a		
4b		
70		
4c		
_		
<u>5a</u>		
5b		
5c		
30		
6		
_		
7		
8		
9a		
9b		
9c		
40-		
10a		
10b		
100		

	dule A (Form 990 or 990-EZ) 2019 HEIFER PROJECT INTERNATIONAL	35-1019477	Pa	age <b>5</b>
Par	t IV   Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations	,		
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported	4		
•	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,	_		
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
<u>Sec</u>	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
•	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's			
	· · · · · · · · · · · · · · · · · · ·	3		
Sec	supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instr	uctions)		
' a	The organization satisfied the Activities Test. Complete line 2 below.	uctions).		
b	The organization is the parent of each of its supported organizations. <i>Complete</i> <b>line 3</b> <i>below</i> .			
C	The organization is the parent of each of its supported organizations. Complete line 3 perow.  The organization supported a governmental entity. Describe in Part VI how you supported a government entity.	lega instructions		
2	Activities Test. Answer (a) and (b) below.	(SEE ITISHUCHOTIS)	Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		.03	.40
а	the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>			
	·			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	200		
L	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
_	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Sche	dule A (Form 990 or 990-EZ) 2019 HEIFER PROJECT INTERNATIONAL			35-1019477 Page <b>6</b>
	Type III Non-Functionally Integrated 509(a)(3) Supportin	g Organi	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust on N	lov. 20, 1970 (explain in	Part VI). See instructions. All
	other Type III non-functionally integrated supporting organizations must co	mplete Sec	tions A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
_1_	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
_3_	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
_7_	Other expenses (see instructions)	7		
_8_	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
_3_	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035.	6		
_7_	Recoveries of prior-year distributions	7		
8_	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
_4_	Enter greater of line 2 or line 3.	4		
_5_	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ly integrate	d Type III supporting org	ganization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2019

Par	t V   Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	nizations (continued)				
Section	on D - Distributions		,	Current Year			
1	Amounts paid to supported organizations to accomplish exe	empt purposes					
2	Amounts paid to perform activity that directly furthers exempt purposes of supported						
	organizations, in excess of income from activity						
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	S				
	Amounts paid to acquire exempt-use assets						
5	Qualified set-aside amounts (prior IRS approval required)						
6	Other distributions (describe in <b>Part VI</b> ). See instructions.						
7	Total annual distributions. Add lines 1 through 6.						
8	Distributions to attentive supported organizations to which the	he organization is responsive					
	(provide details in <b>Part VI</b> ). See instructions.	9					
9	Distributable amount for 2019 from Section C, line 6						
	Line 8 amount divided by line 9 amount						
-10	Elife o amount divided by line o amount	(i)	(ii)	(iii)			
Section	on E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2019	Distributable Amount for 2019			
1	Distributable amount for 2019 from Section C, line 6						
2	Underdistributions, if any, for years prior to 2019 (reason-						
	able cause required- explain in Part VI). See instructions.						
3	Excess distributions carryover, if any, to 2019						
а	From 2014						
b	From 2015						
С	From 2016						
d	From 2017						
е	From 2018						
f	Total of lines 3a through e						
	Applied to underdistributions of prior years						
	Applied to 2019 distributable amount						
	Carryover from 2014 not applied (see instructions)						
i	Remainder. Subtract lines 3g, 3h, and 3i from 3f.						
4	Distributions for 2019 from Section D,						
-	line 7:						
	Applied to underdistributions of prior years						
	Applied to 2019 distributable amount						
	Remainder. Subtract lines 4a and 4b from 4.						
	Remaining underdistributions for years prior to 2019, if						
•	any. Subtract lines 3g and 4a from line 2. For result greater						
	than zero, explain in <b>Part VI.</b> See instructions.						
6	Remaining underdistributions for 2019. Subtract lines 3h						
	and 4b from line 1. For result greater than zero, explain in						
	Part VI. See instructions.						
7	Excess distributions carryover to 2020. Add lines 3j						
	and 4c.						
	Breakdown of line 7:						
	Excess from 2015						
	Excess from 2016						
	Excess from 2017						
	Excess from 2018						
е	Excess from 2019						

Schedule A (Form 990 or 990-EZ) 2019

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Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:
OTHER INCOME
2015 AMOUNT: \$ 95,584.
2016 AMOUNT: \$ 23,393.
2017 AMOUNT: \$ 53,296.
2018 AMOUNT: \$ 197,862.
2019 AMOUNT: \$ 73,362.

### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

#### **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

0040

2019

OMB No. 1545-0047

Name of the organization

HEIFER PROJECT INTERNATIONAL

Organization type (check one):

Filers of: Section:

Filers of:		Section:
Form 990	or 990-EZ	X 501(c)( <sup>3</sup> ) (enter number) organization
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
		527 political organization
Form 990	)-PF	501(c)(3) exempt private foundation
		4947(a)(1) nonexempt charitable trust treated as a private foundation
		501(c)(3) taxable private foundation
Check if	your organization is	covered by the General Rule or a Special Rule.
Note: On	ly a section 501(c)(7	(), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.
General	Rule	
	-	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.
Special F	Rules	
Х	For an organization	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under
	-	nd 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from
	•	, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.
	For an organization	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the
	year, total contribut	ions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the y to children or animals. Complete Parts I, II, and III.
	For an organization	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the
	year, contributions	exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box
		ere the total contributions that were received during the year for an exclusively religious, charitable, etc.,
		plete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively, etc., contributions totaling \$5,000 or more during the year  \$\bigs\tau_{\text{initial}}\$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

	<u> </u>
Name of organization	Employer identification number
HEIFER PROJECT INTERNATIONAL	35-1019477

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional additional contributors.	itional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$3,153,436.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions  \$	Person Payroll Complete Part II for noncash contributions.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash Complete Part II for noncash contributions.)

Name of organization

Employer identification number

HEIFER PROJECT INTERNATIONAL

35-1019477

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		  _ \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		  \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Name of org	ganization				Employer identification number
HEIFER PF	ROJECT INTERNATIONAL				35-1019477
Part III	Exclusively religious, charitable, etc., contributi from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional	) through (e) and the following charitable, etc., contributions of \$1	line entry. For o	rganizations	nat total more than \$1,000 for the year
(a) No. from Part I	(b) Purpose of gift	(c) Use of gif	t	(d) Desc	ription of how gift is held
_		(e) Transfer	of gift		
	Transferee's name, address, ar	nd ZIP + 4	R	elationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gif	t	(d) Desc	ription of how gift is held
		(e) Transfei	of gift		
_	Transferee's name, address, ar	nd ZIP + 4	R	elationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gif	t	(d) Desc	ription of how gift is held
		(e) Transfer	of gift		
	Transferee's name, address, ar	nd ZIP + 4	R	elationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gif	t	(d) Desc	ription of how gift is held
		(e) Transfer	of gift		
_	Transferee's name, address, a	nd ZIP + 4	R	elationship of tra	nsferor to transferee

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

HEIFER PROJECT INTERNATIONAL

**Employer identification number** 35-1019477

Pai	t I Organizations Maintaining Donor Advised	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line	e 6.	
		(b) Funds and other accounts	
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advis	sed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	dvisors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor of	r donor advisor, or for any other purpose	conferring
Pai	t II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990,	Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (for example, recreated	tion or education) Preservation o	f a historically important land area
	Protection of natural habitat	Preservation o	f a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	ied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic stru	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	after 7/25/06, and not on a historic structu	ure
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation eas	sement is located	
5	Does the organization have a written policy regarding the per	iodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it		
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing con-	servation easements during the year
	<b>&gt;</b>		
7	Amount of expenses incurred in monitoring, inspecting, hand	lling of violations, and enforcing conserva	tion easements during the year
	<b>&gt;</b> \$		6 1/ 1/ 7/ 7
8	Does each conservation easement reported on line 2(d) above		
_	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	•	
	balance sheet, and include, if applicable, the text of the footn	ote to the organization's financial statem	ents that describes the
Pai	organization's accounting for conservation easements.  † III   Organizations Maintaining Collections of	Art Historical Treasures or Of	ther Similar Assets
	Complete if the organization answered "Yes" on Form		aror ommar 7,000tor
12	If the organization elected, as permitted under FASB ASC 95		and halance sheet works
ıa	of art, historical treasures, or other similar assets held for pub		
	service, provide in Part XIII the text of the footnote to its finan		
h	If the organization elected, as permitted under FASB ASC 95		
D	art, historical treasures, or other similar assets held for public	•	
	provide the following amounts relating to these items:	exhibition, education, or research in furti	lerance of public service,
			<b>•</b> •
	(i) Revenue included on Form 990, Part VIII, line 1		
2	(ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical treaters.	acurae or other cimilar accets for financia	
2	the following amounts required to be reported under FASB A		ıı gairi, provide
_	Revenue included on Form 990, Part VIII, line 1	3	•
a	Accepts included in Form 990, Part V		

Par	t III   Organizations Maintaining C	ollections of Ar	t, Histo	orical Tre	asures, or	Other	Similar As	sets	(continu	ıed)
3	Using the organization's acquisition, accession	on, and other record	s, check	any of the f	ollowing that	make sig	nificant use c	of its		
	collection items (check all that apply):									
а	Public exhibition	d		Loan or exc	hange progra	m				
b	Scholarly research	е	,	Other						
С	Preservation for future generations									
4	Provide a description of the organization's co	llections and explair	n how th	ey further th	e organizatio	n's exem	pt purpose in	Part X	III.	
5	During the year, did the organization solicit or	r receive donations o	of art, his	storical treas	sures, or othe	r similar a	ssets			
	to be sold to raise funds rather than to be ma								Yes	No
Par	t IV Escrow and Custodial Arrang		ete if the	organizatio	n answered "	Yes" on F	Form 990, Pai	rt IV, lin	ne 9, or	
	reported an amount on Form 990, Par	t X, line 21.								
1a	Is the organization an agent, trustee, custodia	an or other intermed	iary for c	contributions	s or other ass	ets not in	cluded			
	on Form 990, Part X?							. Ш	Yes	No
b	If "Yes," explain the arrangement in Part XIII a	and complete the fol	lowing t	able:						
								,	Amount	
С	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance						1f			
	Did the organization include an amount on Fo						y?	Ш	Yes	☐ No
	If "Yes," explain the arrangement in Part XIII.									
Par	t V   Endowment Funds. Complete i							T		
		(a) Current year	(b) P	rior year	(c) Two year	s back (	<b>d)</b> Three years	back	<b>(e)</b> Four y	/ears back
1a	Beginning of year balance									
b	Contributions									
С	Net investment earnings, gains, and losses									
	Grants or scholarships							-+		
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curr	•	`	ı, column (a)	) held as:					
a	Board designated or quasi-endowment		_%							
b	Permanent endowment	%								
С		%								
_	The percentages on lines 2a, 2b, and 2c show	•								
За	Are there endowment funds not in the posses	ssion of the organiza	ition that	t are held ar	nd administer	ed for the	organization		Г	, ,,
	by:									res No
	(i) Unrelated organizations								3a(i)	
	(ii) Related organizations								3a(ii)	
	If "Yes" on line 3a(ii), are the related organiza								3b	
Par	Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm		wment ii	unas.						
	Complete if the organization answered		) Dart IV	line 11a S	ee Form 990	Dart Y li	no 10			
	Description of property	(a) Cost or o		,	or other		cumulated	Τ,	d) Book	value
	Description of property	basis (investn		. ,	(other)		reciation	'	<b>u)</b> Book	value
19	Land	· · ·			,590,841.	350			11 5	90,841.
	Land Buildings				,929,111.	1	.7,932,144			96,967.
	Leasehold improvements				, · == , <b>===</b> •		,,	+	,-	,
	Equipment			25	,044,199.	2	0,942,614		4 1	.01,585.
	Other				388,434.		,,	+		88,434.
	. Add lines 1a through 1e. (Column (d) must e		V oolu-	n (D) line 1			<u> </u>	+		77,827.
· Jta		quai ruiiii 990, Fart	A. COIUIT	ш (Б), ШЕ Т	<i></i>					, •

Part VII Investments - Other Securities.	TERNATIONAL	33	5-10194// Page 3
Complete if the organization answered "Yes" o	n Form 990. Part IV. line	11b. See Form 990. Part X. line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	l-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" o	n Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	l-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes" o	n Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
(a) D	Description		(b) Book value
(1) INTEREST IN NET ASSETS OF HEIFER INTER	NATIONAL FOUNDATION	1	139,041,713.
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990. Part X. col. (B) line	15.)		139,041,713.
Part X Other Liabilities.	•		
Complete if the organization answered "Yes" o	n Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2) LINE OF CREDIT			2,059,996.
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

2,059,996.

35-1019477

1 ai	Reconciliation of Revenue per Audited Financial Stater  Complete if the organization answered "Yes" on Form 990, Part IV, line 1		icveniue per ne		
1	Total revenue, gains, and other support per audited financial statements			1	131,411,859
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	8,681.	_	
b	Donated services and use of facilities	2b	2,400,377.		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	4,366,283.		
е	Add lines 2a through 2d			2e	6,775,341.
3	Subtract line <b>2e</b> from line <b>1</b>			3	124,636,518
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
С	Add lines <b>4a</b> and <b>4b</b>			4c	0.
_5_	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	124,636,518
Par	t XII Reconciliation of Expenses per Audited Financial State		Expenses per F	Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1				
	Total expenses and losses per audited financial statements			1	126,492,744.
	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1	0 400 000		
	Donated services and use of facilities		2,400,377.		
	Prior year adjustments				
	Other losses				
	Other (Describe in Part XIII.)				0 400 255
	Add lines 2a through 2d			2e	2,400,377.
	Subtract line 2e from line 1			3	124,092,367.
	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1.1			
	Investment expenses not included on Form 990, Part VIII, line 7b			-	
	Other (Describe in Part XIII.)	·			0
	Add lines 4a and 4b			4c	124 002 267
5 Dar	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)   Table 18.  This must equal Form 990, Part I, line 18.)			5	124,092,367.
lines 2	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Pad and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any a x, LINE 2:			; Part X,	line 2; Part XI,
HEIF	ER IS EXEMPT FROM INCOME TAXES IN THE UNITED STATES OF AMER	ICA UNDER			
SECT	ION 501 OF THE INTERNAL REVENUE CODE AND A SIMILAR PROVISIO	N OF STATE			
LAW.	WHILE HEIFER IS A TAX-EXEMPT ORGANIZATION, THE ORGANIZATIO	N IS STILL			
SUBJ	ECT TO INCOME TAX ON ANY UNRELATED BUSINESS TAXABLE INCOME.	NO TAX			
LIAB	ILITY WAS REQUIRED TO BE RECORDED FOR UNRELATED BUSINESS IN	COME AS OF			
JUNE	30, 2020 AND 2019. CERTAIN COUNTRIES IN WHICH HEIFER OPERA	TES DO NOT			
EXEM	PT CHARITABLE COMPANIES FROM TAXES; THEREFORE, HEIFER MAY B	E SUBJECT			
TO T	AXES IN THOSE COUNTRIES.				
PART	XI, LINE 2D - OTHER ADJUSTMENTS:				
	E IN INTEREST IN NET ASSETS OF HEIFER INTERNATIONAL				

Schedule D (Form 990) 2019 HEIFE	ER PROJECT 1	INTERNATIONAL		35-1019477	Page 5
Schedule D (Form 990) 2019  Part XIII   Supplemental Information	1 (continued)				
FOUNDATION			4,366,283.		

#### SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

**Statement of Activities Outside the United States** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2019
Open to Public Inspection

Name of the organization

Form 990, Part IV, line 14b.

Employer identification number

HEIFER PROJECT INTERNATIONAL 35-1019477

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" on

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? \_\_\_\_\_X Yes \_\_\_\_ No

**For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

United States.					
3 Activities per Region. (T	ne following Part		an be duplicated if additional space is n	eeded.)	
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, pro- gram services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
SUB-SAHARAN AFRICA	10	330	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	20,177,654.
CENTRAL AMERICA AND THE CARIBBEAN	4	236	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	10,811,483.
NORTH AMERICA	1	69	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	3,761,488.
SOUTH AMERICA	1	35	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	1,057,555.
SOUTH AMERICA	0	0	grantmaking		1,953,199.
SOUTH ASIA	3	40	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	2,580,518.
SOUTH ASIA	0	0	GRANTMAKING		424,898.
EUROPE (INCLUDING ICELAND & GREENLAND)	0	0	PROGRAM SERVICES	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	723.
3 a Subtotal b Total from continuation sheets to Part I	19	710			40,767,518. 5,434,458.
c Totals (add lines 3a and 3b)	21	816			46,201,976.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2019

Part I Continuation	HEIFER PROJE		I. (Schedule F (Form 990), Part I, line 3	35-1019477	Page 1
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EUROPE (INCLUDING					
ICELAND & GREENLAND)	0	0	GRANTMAKING		407,888.
EAST ASIA AND THE				PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO	
PACIFIC	2	106	PROGRAM SERVICES	IMPROVE LIVES.	4,611,135.
EAST ASIA AND THE		_			
PACIFIC	0	0	GRANTMAKING		415,435.
	_				
Totals	2	106			5,434,458.

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	<b>(b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE (INCLUDING ICELAND &	INSTITUTIONAL					
		GREENLAND)	STRENGTHENING GRANT	407,888.	WIRE TRANSFER	0.		
		SOUTH ASIA	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	424,898.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	415,435.	WIRE TRANSFER	0.		
			PROVIDE LIVESTOCK AND AGRICULTURE TRAINING TO IMPROVE LIVES.	1,953,199.	WIRE TRANSFER	0.		
by the IRS, or for which	ch the grantee or cou	ınsel has provided a sect	recognized as charities by the f tion 501(c)(3) equivalency letter					4

HEIFER PROJECT INTERNATIONAL

	<b>Grants and Other Assistance to Individuals Outside the United States.</b> Complete if the organization answered "Yes" on Form 990, Part IV, line 16.  Part III can be duplicated if additional space is needed.								
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	<b>(e)</b> Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)		

Page 4

Schedule F (Form 990) 2019 Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

Schedule F (Form 990) 2019

# HEIFER PROJECT INTERNATIONAL 35-1019477 Schedule F (Form 990) 2019 Page 5 Part V | Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions. PART I, LINE 2: HEIFER PROJECT INTERNATIONAL MONITORS THE USE OF GRANTS IN ACCORDANCE WITH THE LETTER OF AGREEMENT BETWEEN HEIFER PROJECT INTERNATIONAL AND THE GRANTEE. THE GRANTEE IS REQUIRED TO SUBMIT FINANCIAL AND PROGRESS REPORTS EVERY YEAR ACCORDING TO A FORMAT PROVIDED BY HEIFER PROJECT INTERNATIONAL. THE GRANTEE SHALL MAINTAIN SEPARATE FINANCIAL STATEMENTS AND RECORDS FOR THE ACTIVITIES KEPT IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES. WRITTEN RECEIPTS FOR ALL EXPENSES AND OTHER SUPPORTING DOCUMENTS ARE REQUIRED TO BE KEPT ON FILE FOR AT LEAST SIX YEARS AFTER THE END OF THE GRANT PERIOD.

Schedule F (Form 990) 2019

#### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

## **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

lame of the organization				Employer ide	ntification number
HEIFER PRO	JECT INTERNATIONAL			35-101947	7
Part I Fundraising Activities. required to complete this part	Complete if the organization answe	red "Yes" or	n Form 990, Part IV, I	ine 17. Form 990-EZ	filers are not
<ul> <li>Indicate whether the organization rais a X Mail solicitations</li> <li>X Internet and email solicitations</li> <li>X Phone solicitations</li> <li>X In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, P</li> <li>If "Yes," list the 10 highest paid individed compensated at least \$5,000 by the</li> </ul>	e X Solicitate f X Solicitate g X Special  or oral agreement with any individual art VII) or entity in connection with providuals or entities (fundraisers) pursu	ciion of non-giion of govern fundraising of (including of cofessional fu	overnment grants nment grants events ficers, directors, trus undraising services?	X Yes	
(i) Name and address of individual	(ii) Activity	(iii) Did fundraiser have custody	(iv) Gross receipts	(v) Amount paid to (or retained by)	(vi) Amount paid to (or retained by)

(i) Name and address of individual or entity (fundraiser)	(fundraiser)		Did aiser ustody trol of utions?	(iv) Gross receipts from activity	to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
LAUTMAN MASKA NEILL & COMPANY	CONSULTS WITH IN-HOUSE	Yes	No			
- 1730 RHODE ISLAND AVENUE NW	MARKETING STAFF ON DIRECT		Х	23,464,921.	568,900.	22,896,021.
EIDOLON - 15 MAIDEN LANE, STE	CONSULTS WITH IN-HOUSE					
1401, NEW YORK, NY 10038	MARKETING STAFF ON DIRECT		Х	8,751,231.	297,500.	8,453,731.
MDS COMMUNICATIONS - 545 W	CONSULTS WITH IN-HOUSE					
JUANITA AVENUE, MESA, AZ	MARKETING STAFF ON DIRECT		Х	2,527,329.	1,429,796.	1,097,533.
GIVEBRIDGE - 525 W MONROE	CONSULTS WITH IN-HOUSE					
STREET STE 900, CHICAGO, IL	MARKETING STAFF ON DIRECT		Х	2,297,240.	3,157,329.	-860,089.
PUBLIC OUTREACH FUNDRAISING,	CONSULTS WITH IN-HOUSE					
LLC - 1511 3RD AVENUE, STE	MARKETING STAFF ON DIRECT		Х	634,030.	845,053.	-211,023.
Total			<b>•</b>	37,674,751.	6,298,578.	31,376,173.
List all states in which the organization or licensing.				or has been notified		
AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, H						
MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, ODC	N, ON, IM, NI, DC, DD, IN, IX, UI, V	-, vA,	MA,W	· , n · , n ·		
						-

		e G (Form 990 or 990-EZ) 2019 HEIFER PRO				1019477 Page <b>2</b>
Pä	rt I	Fundraising Events. Complete if the of fundraising event contributions and ground and ground areas.				
		or idital along event contributions and gre	(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through
ø)			(event type)	(event type)	(total number)	col. <b>(c)</b> )
Revenue	1	Gross receipts				
_	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
m	5	Noncash prizes				
bense	6	Rent/facility costs				
Direct Expenses	7	Food and beverages				
	8	Entertainment				
	9	Other direct expenses  Direct expense summary. Add lines 4 through	0: 1 (1)			
		Net income summary. Subtract line 10 from li	. ,		_	
Pa	rt I					
		\$15,000 on Form 990-EZ, line 6a.	T			
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Be	1	Gross revenue				
ses	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %  No	Yes %  No	Yes % No	
	7	Direct expense summary. Add lines 2 through	5 in column (d)		<b>&gt;</b>	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		<b>&gt;</b>	
а	ls t	ter the state(s) in which the organization condu the organization licensed to conduct gaming ac No," explain:	ctivities in each of these	states?		Yes No
		ere any of the organization's gaming licenses re Yes," explain:			ear?	Yes No

Sch	edule G (Form 990 or 990-EZ) 2019 HELFER PROJECT INTERNATIONAL 35-	10194	/ /	Page 3
11	Does the organization conduct gaming activities with nonmembers?		Yes	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:			
а	ı The organization's facility	13a		%
	An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
b	o If "Yes," enter the amount of gaming revenue received by the organization   \$\bigs\\$ and the amount of gaming revenue retained by the third party   \$\bigs\\$			
С	If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	☐ No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
	organization's own exempt activities during the tax year ▶ \$			
Pa	TIV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pa	art III, Iir	nes 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.			
SCH	EDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:			
<u>(I)</u>	NAME OF FUNDRAISER: LAUTMAN MASKA NEILL & COMPANY			
<u>(I)</u>	ADDRESS OF FUNDRAISER:			
173	0 RHODE ISLAND AVENUE NW STE 301, WASHINGTON, DC 20036			
(II	) ACTIVITY: CONSULTS WITH IN-HOUSE MARKETING STAFF ON DIRECT RESPONSE			
	NAME OF FUNDRAISER: EIDOLON			
(I)	ADDRESS OF FUNDRAISER: 15 MAIDEN LANE, STE 1401, NEW YORK, NY 10038			

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2019
Open to Public

Inspection

OMB No. 1545-0047

Name of the organization **Employer identification number** 35-1019477 HEIFER PROJECT INTERNATIONAL Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of (e) Amount of (g) Description of (h) Purpose of grant valuation (book, or government (if applicable) cash grant non-cash noncash assistance or assistance FMV, appraisal, assistance other) TO CREATE COMMUNITY FOOD ARKANSAS SUSTAINABLE LIVESTOCK ENTERPRISES FOR HEALTHY COOPERATIVE (C-CORP) - 4154 HWY LOCAL, ORGANIC FOOD AND TO CREATE JOBS IN 254 EAST - LESLIE, AR 72645 46-5531892 0 5,175,000, TO CREATE COMMUNITY FOOD ENTERPRISES FOR HEALTHY CYPRESS VALLEY MEAT COMPANY 1 LLC LOCAL, ORGANIC FOOD AND PO BOX 1060 81-2942872 0. TO CREATE JOBS IN VILONIA, AR 72173 187,999 TO CREATE COMMUNITY FOOD ENTERPRISES FOR HEALTHY ARKANSAS FOODSHED COOPERATIVE PO BOX 2335 LOCAL, ORGANIC FOOD AND TO CREATE JOBS IN LITTLE ROCK, AR 72203 81-1537375 510,000 0. Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

Page 2

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
Part IV Supplemental Information. Provide the information	on required in Part I, lin	e 2; Part III, columr	n (b); and any other ad	Iditional information.	
ART I, LINE 2:					
EIFER PROJECT INTERNATIONAL MONITORS THE USE	OF GRANTS IN ACCO	RDANCE WITH			
HE LETTER OR AGREEMENT BETWEEN HEIFER PROJECT	INTERNATIONAL AN	D THE			
RANTEE. THE GRANTEE IS REQUIRED TO SUBMIT FIN.	ANCIAL AND PROGRE	SS REPORTS			
VERY YEAR IN ACCORDING TO A FORMAT PROVIDED B	Y HEIFER PROJECT				
NTERNATIONAL. THE GRANTEE SHALL MAINTAIN SEPA		ATEMENTS AND			
ECORDS FOR THE ACTIVITIES KEPT IN ACCORDANCE					
CCOUNTING PRINCIPALS. WRITTEN RECEIPTS FOR AL	L EXPENSES AND OT	'HER			

## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

**2019** 

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

HEIFER PROJECT INTERNATIONAL

Employer identification number 35-1019477

Pa	art I Questions Regarding Compensation			
	·		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	Х	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53,4958-6(c)?	9		l

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Schedule J (Form 990) 2019 HEIFER PROJECT INTERNATIONAL 35-1019477 Page 2

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	benefits	(6)(1)-(0)	reported as deferred on prior Form 990
(1) PIERRE FERRARI	(i)	459,429.	0.	381.	16,975.	13,545.	490,330.	0.
CHIEF EXECUTIVE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) ROBERT BLOOM	(i)	207,092.	3,000.	198.	13,422.	9,444.	233,156.	0.
EVP, CFO AND TREASURER	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) HILARY HADDIGAN	(i)	202,750.	3,000.	127.	12,112.	9,902.	227,891.	0.
CHIEF OF MISSION EFFECTIVENESS	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) MAHENDRA LOHANI	(i)	184,748.	0.	198.	9,326.	9,254.	203,526.	0.
SENIOR VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) CHRISTY MOORE	(i)	177,434.	0.	45.	12,769.	12,688.	202,936.	0.
SENIOR VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) MARTHA HIRPA	(i)	69,282.	0.	117,050.	4,493.	2,827.	193,652.	0.
VICE PRESIDENT THRU 4/1/2019	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) GRETCHEN VILLEGAS	(i)	160,328.	0.	44.	11,479.	12,335.	184,186.	0.
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) OSCAR CASTANEDA	(i)	158,287.	0.	198.	11,601.	9,778.	179,864.	0.
SENIOR VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) CHAD AVERY	(i)	138,071.	3,000.	45.	10,124.	12,559.	163,799.	0.
LEGAL COUNSEL	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) STEPHANIE BROWN	(i)	145,150.	0.	69.	9,496.	4,205.	158,920.	0.
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) JULIE WOOD	(i)	135,240.	0.	44.	9,785.	12,277.	157,346.	0.
VICE PRESIDENT THRU 12/31/2019	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) MICHELLE DUSEK-IZAGUIRRE	(i)	133,971.	1,500.	69.	9,664.	8,768.	153,972.	0.
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) HERVIL CHERUBIN	(i)	134,023.	0.	1,014.	9,648.	8,052.	152,737.	0.
HAITI COUNTRY DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) MARCIA RASMUSSEN	(i)	126,266.	3,000.	45.	9,361.	12,518.	151,190.	0.
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) JESUS PIZARRO RODRIGUEZ	(i)	128,443.	0.	45.	9,258.	13,755.	151,501.	0.
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 4A:
MARTHA HIRPA RECEIVED PAYMENT FOR SEPARATION AGREEMENT IN THE AMOUNT OF
\$117,005.
PART I, LINE 7:
AS PART OF EMPLOYEE EVALUATION PROCESS IN 2019 ALL EMPLOYEES MEETING
CERTAIN REQUIREMENTS WERE ELIGIBLE FOR BONUS.

## SCHEDULE M (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization HEIFER PROJECT INTERNATIONAL **Employer identification number** 35-1019477

Types of Property Part I (a) (b) (c) (d) Check if Number of Noncash contribution Method of determining contributions or amounts reported on applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1g Art - Works of art Art - Historical treasures 2 Art - Fractional interests 3 Books and publications 4 Clothing and household goods 5 Cars and other vehicles ..... 6 Boats and planes 7 Intellectual property 8 Securities - Publicly traded ..... 1,724,621. FMV AT RECEIPT 221 Х Securities - Closely held stock ..... 10 Securities - Partnership, LLC, or 11 trust interests Securities - Miscellaneous 12 13 Qualified conservation contribution -Historic structures Qualified conservation contribution - Other 14 Real estate - Residential Х 1 172,652, NET SALE 15 Real estate - Commercial 16 Real estate - Other 17 18 Collectibles 19 Food inventory Drugs and medical supplies ..... 20 Taxidermy 21 Historical artifacts 22 Scientific specimens 23 Archeological artifacts 24 ( OTHER ITEMS 610 FAIR MARKET VALUE 25 26 Other > 27 Other 28 Other Number of Forms 8283 received by the organization during the tax year for contributions Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for Х exempt purposes for the entire holding period? 30a **b** If "Yes," describe the arrangement in Part II. Х Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X contributions? 32a **b** If "Yes," describe in Part II. If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, 33 describe in Part II.

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule M (Form 990) 2019

Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.
SCHEDULE M, LINE 32B:
HEIFER HAS PARTNERED WITH IDONATE FOUNDATION TO ALLOW DONORS TO GIVE
NON-CASH ITEMS LIKE VEHICLES, JEWELRY, ELECTRONICS, GIFT CARDS AND
OTHER ITEMS. IDONATE SELLS THE ITEMS AND SENDS HEIFER THE PROCEEDS.

#### **SCHEDULE 0**

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Inspection

**Employer identification number** Name of the organization HEIFER PROJECT INTERNATIONAL 35-1019477 PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: 125 COUNTRIES MOVE TOWARD GREATER SELF-RELIANCE THROUGH THE GIFTS OF LIVESTOCK, PLANTS AND TRAINING IN ENVIRONMENTALLY-SOUND AGRICULTURE. FORM 990, PAGE 1, LINE B, AMENDED RETURN THE AMENDED RETURN IS BEING FILED TO MODIFY INFORMATION AS PRESENTED ON THE ORIGINALLY FILED RETURN. THE FOLLOWING SCHEDULES HAVE BEEN MODIFIED: SCHEDULE G, PAGE 1, PART I, LINE 2B SCHEDULE R, PAGE 1, PART II FORM 990 PART III LINE 1 DESCRIPTION OF ORGANIZATION MISSION: TO INCREASE INCOME AND IMPROVE NUTRITION. FOCUSING ALSO ON WOMEN'S EMPOWERMENT AND SOCIAL CAPITAL, HEIFER THEN MOBILIZES COMMUNITIES OF THESE SMALL-SCALE FARMERS INTO COOPERATIVES AND FARMER ASSOCIATIONS TO ACCESS INCLUSIVE MARKET SYSTEMS FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: HEIFER'S VALUES-BASED AND HOLISTIC APPROACH TO GIVING PEOPLE A HAND UP NOT A HAND OUT TO A BETTER, RICHER LIFE. FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES:

Name of the organization  HEIFER PROJECT INTERNATIONAL	Employer identification number 35-1019477
ARMENIA, BANGLADESH, BOLIVIA, CAMBODIA,	
CAMEROON, ECUADOR, GEORGIA, GHANA,	
GUATEMALA, HAITI, HONDURAS, INDIA,	
KENYA, MALAWI, MEXICO, NEPAL,	
NICARAGUA, PERU, PHILIPPINES, RWANDA,	
SENEGAL, TANZANIA, UGANDA, VIETNAM,	
ZAMBIA, ZIMBABWE, GERMANY	
FORM 990, PART VI, SECTION B, LINE 11B:	
THE FORM 990 IS PREPARED BY INTERNAL FINANCE STAFF AND PROVIDED TO THE CFO,	
BOARD OF DIRECTORS AND TO AN EXTERNAL TAX FIRM FOR REVIEW. ANY RECOMMENDED	
CHANGES ARE MADE PRIOR TO FILING.	
FORM 990, PART VI, SECTION B, LINE 12C:	
HEIFER HAS HAD A CODE OF CONDUCT IN PLACE SINCE MARCH OF 2000 FOR ITS BOARD	
OF DIRECTORS, AND THE CODE OF CONDUCT CONTAINS A CONFLICT OF INTEREST	
SECTION. HEIFER HAS HAD A CONFLICT OF INTEREST POLICY IN PLACE FOR ITS	
EMPLOYEES SINCE DECEMBER OF 2001. BOARD MEMBERS ARE REQUIRED TO ANNUALLY	
DISCLOSE INTERESTS THAT COULD GIVE RISE TO CONFLICTS. EMPLOYEES ARE	
ENCOURAGED TO REPORT SUSPECTED CONFLICTS OF INTEREST TO THEIR SUPERVISORS	
OR TO HUMAN RESOURCES. IN ADDITION, HEIFER PROVIDES AN ANONYMOUS	
CONFIDENTIAL REPORTING OUTLET FOR USE IN REPORTING BEHAVIOR OR ACTIVITIES	
THAT APPEAR TO VIOLATE HEIFER POLICIES. BOTH THE BOARD AND SENIOR	
MANAGEMENT ADDRESS CONFLICTS OF INTEREST ON A CASE-BY-CASE BASIS AS THEY	
ARISE.	
FORM 990, PART VI, SECTION B, LINE 15A:	
IN ACCORDANCE WITH GOVERNANCE POLICIES AND PROCEDURES, THE PRESIDENT AND	

Name of the organization HEIFER PROJECT INTERNATIONAL	Employer identification number 35-1019477
CEO'S PERFORMANCE IS REVIEWED ANNUALLY. MERIT INCREASES, BASE SALARY	
ADJUSTMENTS AND OR BONUSES ARE CONSIDERED AS PART OF THAT REVIEW AND	
MONITORING PROCESS. THE HEIFER BOARD OF DIRECTORS UTILIZES AN INDEPENDENT	
ANALYSIS CONDUCTED BY AN OUTSIDE CONSULTING FIRM TO ASSIST IN THE ANALYSIS	
AND SUBSEQUENT RECOMMENDATIONS FOR COMPENSATION ADJUSTMENTS. THE APPROACH	
USED BY THE CONSULTING FIRM UTILIZES MARKET DATA OBTAINED FROM TWO HIGHLY	
REGARDED NATIONAL COMPENSATION SURVEYS OF NOT FOR PROFIT ORGANIZATIONS AND	
DATA ON TOTAL CASH COMPENSATION FOR CEOS OF NINE ORGANIZATIONS WITH	
COMPARABLE MISSION, SCOPE AND OPERATING BUDGET BASED ON INFORMATION	
OBTAINED FROM IRS FORM 990S. EACH MEMBER OF THE HEIFER BOARD OF DIRECTORS	
HAS THE OPPORTUNITY TO COMPLETE AND SUBMIT A PERFORMANCE EVALUATION FORM	
FOR THE CEO. THE RESULTS ARE COMPILED AND REVIEWED WITH THE CEO BY THE	
EXECUTIVE COMMITTEE OF THE BOARD. THE EXECUTIVE COMMITTEE THEN PRESENTS,	
FOR APPROVAL, ITS FINDINGS AND RECOMMENDATIONS TO THE FULL BOARD OF	
DIRECTORS. THESE FINDINGS AND RECOMMENDATIONS INCLUDE ADJUSTMENTS TO	
COMPENSATION IF WARRANTED AND ARE SUPPORTED BY ORGANIZATIONAL FUNDING	
AVAILABILITY AND INDEPENDENT MARKET ANALYSIS.	
FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:	
AK,AL,AR,AZ,CA,CO,CT,DC,DE,FL,GA,HI,IA,ID,IL,IN,KS,KY,MA,MD,ME,MN,MO,MS,MT	
NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY, LA	
FORM 990, PART VI, SECTION C, LINE 19:	
AUDITED FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST; OTHER SELECT	
DOCUMENTS ARE MADE AVAILABLE FOR INSPECTION AT HEIFER PROJECT INTERNATIONAL	
HEADQUARTERS IN LITTLE ROCK, ARKANSAS.	

#### SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

HEIFER PROJECT INTERNATIONAL

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	<b>(f)</b> Direct controlling entity
SHARED WEALTH VENTURES LLC 1 WORLD AVENUE	SOCIAL IMPACT FOR SMALL				
LITTLE ROCK , AR 72202	SCALE FARMERS	ARKANSAS	33,124.	526,509.	

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	<b>(f)</b> Direct controlling entity	Section 5 contr ent	
				501(c)(3))		Yes	No
HEIFER PROJECT NEPAL	PROVIDE LIVESTOCK AND						1
HATTIBAN LALITPUR -15 G.P.O. BOX 6034	AGRICULTURE TRAINING TO				HEIFER PROJECT		i
KATHMANDU, NEPAL	IMPROVE LIVES.	NEPAL			INTERNATIONAL	х	
ADHARSHILA FOR SUSTAINABLE SOCIO-ECONOMIC	PROVIDE LIVESTOCK AND						
TRANSFORMATION AND WELFARE, P-5, 208 OCEAN	AGRICULTURE TRAINING TO				HEIFER PROJECT		İ
PLAZA, SECTOR - 17, NOIDA, U.P., INDIA	IMPROVE LIVES.	INDIA			INTERNATIONAL	Х	<u> </u>
HEIFER CAMBODIA LLC	PROVIDE LIVESTOCK AND						
6 8A ST 502 PHNOM PENH SAGKAT PHSAR DOEN	AGRICULTURE TRAINING TO				HEIFER PROJECT		
PHNOM PENH, CAMBODIA	IMPROVE LIVES.	CAMBODIA			INTERNATIONAL	Х	
HEIFER ECUADOR LLC	PROVIDE LIVESTOCK AND						
CALLE JOSE LUIS TAMAYO N24 587 Y CALLE SALAZ	AGRICULTURE TRAINING TO				HEIFER PROJECT		ĺ
QUITO, ECUADOR	IMPROVE LIVES.	ECUADOR			INTERNATIONAL	Х	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2019

Schedule R (Form 990) HEIFER PROJECT INTERNATIONAL 35-1019477

# Part II Continuation of Identification of Related Tax-Exempt Organizations

(a)  Name, address, and EIN  of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	Section 5 contr	rolled
-		lereign seamily,		501(c)(3))		Yes	No
HEIFER DEUTSCHLAND, GGMBH	PROVIDE LIVESTOCK AND						
TOWER 185, FRIEDRICH-EBERT-ANLAGE 35-37, 603	AGRICULTURE TRAINING TO				HEIFER PROJECT		
FRANKFURT AM MAIN, GERMANY	IMPROVE LIVES.	GERMANY			INTERNATIONAL	Х	
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Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

		.,									
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	ate or entity (related, unrelated, income end-or-year allocations? allocations?		Code V-UBI amount in box 20 of Schedule	Genera manag partn	Percentage ownership				
		country)		sections 512-514)		455015	Yes	No	K-1 (Form 1065)	Yes	10
	1										
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		country						Yes	No

Schedule R (Form 990) 2019

Part V T	Transactions With Related Organizations.	Complete if the or	rganization answered "`	Yes" on F	Form 990,	Part IV, line	34, 35b	, or 36.
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Note	c Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No				
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?							
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		Х				
	Gift, grant, or capital contribution to related organization(s)	1b	Х					
	Gift, grant, or capital contribution from related organization(s)	1c		Х				
	Loans or loan guarantees to or for related organization(s)	1d		Х				
е	e Loans or loan guarantees by related organization(s)							
f	Dividends from related organization(s)	1f		Х				
g	Sale of assets to related organization(s)	1g		Х				
	Purchase of assets from related organization(s)	1h		Х				
	Exchange of assets with related organization(s)	1i		Х				
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		Х				
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		Х				
1	Performance of services or membership or fundraising solicitations for related organization(s)	11		X				
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		Х				
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		Х				
	Sharing of paid employees with related organization(s)	10		X				
р	Reimbursement paid to related organization(s) for expenses	1p		Х				
	Reimbursement paid by related organization(s) for expenses	1q		X				
r	Other transfer of cash or property to related organization(s)	1r		Х				
s	Other transfer of cash or property from related organization(s)	1s		Х				
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.							

(a) Name of related organization	(b) Transaction type (a-s)	<b>(c)</b> Amount involved	(d)  Method of determining amount involved
(1) HEIFER PROJECT NEPAL	В	424,898.	CASH VALUE
(2) HEIFER CAMBODIA LLC	В	415,435.	CASH VALUE
(3) HEIFER ECUADOR LLC	В	1,953,199.	CASH VALUE
<u>(4)</u>			
<u>(5)</u>			
<u>(6)</u>			

Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Dispretion allocat	opor- late tions?	General manage partner	(k) Percentage ownership
	_								000) 0040